

INSURANCE DEALER SALES CONSULTANTS

We are looking for you!! If you know the industry well, have the experience and track record to back yourself up, then this might be the right opportunity for you. You excel at what you do but need something more to break the speed limit that is restricting your sales. Then stop looking, you have reached the right place.

We have the right environment, advanced technology to elevate your selling capability, and a fun and positive environment to make your sales role fantastical!! After all you should enjoy your job, thrive in your "space" = more sales that leads to more and more moolah.

We are looking for

- Energetic, vibrant with EXCELLENT communication skills who is performance driven and looking for financial growth.
- Eager to learn and take on a challenge!!
- As a Dealer Sales Consultant, you will be required to work with car dealerships country wide to bring in new business through clients purchasing vehicles from dealerships.
- Provide the client with a minimum of 3 different insurer options
- Explain benefits of preferred insurer selected
- Work on internal quoting systems
- Meet minimum requirements on daily calls to reach daily talk time and targets
- Training will be provided Minimum requirements

Must be target and performance driven

- Meet monthly targets (minimum of 4 sales per day)
- Willing to work well under pressure
- Excellent communication skills
- Must be fluent in English and/or other SA languages
- Living near Olivedale or within 30km radius (Advantageous)
- Previous Broker experience or Direct Marketing (Advantageous)

Must have following MINIMUM requirements

- Matric certificate
- Nothing less than 2 years insurance dealer sales related experience
- Clear ITC check
- No criminal record
- RE5 Exams (Advantageous)

ONLY if you got what it takes then send your CV to careers@xinixinsurance.co.za

